

# Lecture 10 8 Oct 07

< Williams Sister Tennis >

		S		
		l	r	
V	L	50, 50	80, 20	$p^*$
	R	90, 10	20, 80	$1-p^*$
		$q^*$	$1-q^*$	

$(p^*, 1-p^*) = (.7, .3)$   
 $(q^*, 1-q^*) = (.6, .4)$

$p^* = .7$   
 $q^* = .6$

Check  $p^*$  is a BR ( $q^*$ )

Venus' payoffs L  $\rightarrow 50(.6) + 80(.4) \rightarrow .62$   
 R  $\rightarrow 90(.6) + 20(.4) \rightarrow .62$

Venus' payoffs from  $p^* \rightarrow (.7)[.62] + (.3)[.62] \rightarrow .62$

We can see that Venus has no strictly profitable pure-strategy deviation.

<< this implies there's no strictly profitable mixed-strategy deviation, either >>

Lesson: We only ever have to check for strictly profitable pure-strategy deviation

<< Dating >> "Battle of the Sexes"

		D		
		AP	REP	
N	AP	2, 1	0, 0	$p$
	REP	0, 0	1, 2	$(1-p)$
		$q$	$(1-q)$	

pure-strategy << (Nash Eq.) >> (AP, AP)  
(REP, REP)

Find a mixed NE of this game ...

To find NE  $q$ , use Nina's payoffs

$N \text{ AP} \rightarrow 2q + 0(1-q)$   
 $REP \rightarrow 0q + 1(1-q)$

$\left. \vphantom{\begin{matrix} N \\ REP \end{matrix}} \right\} 2q = 1(1-q)$ 

$q = \frac{1}{3}$   
 $(1-q) = \frac{2}{3}$

To find NE  $p$ , use David's payoffs

$D \text{ AP} \rightarrow 1p + 0(1-p)$   
 $REP \rightarrow 0p + 2(1-p)$

$\left. \vphantom{\begin{matrix} D \\ REP \end{matrix}} \right\} 1p = 2(1-p)$ 

$p = \frac{2}{3}$   
 $(1-p) = \frac{1}{3}$

Check that  $p = \frac{2}{3}$  is BR for Nina

$N \text{ AP} \rightarrow 2(\frac{1}{3}) + 0(\frac{2}{3})$   
 $REP \rightarrow 0(\frac{1}{3}) + 1(\frac{2}{3})$

$\left. \vphantom{\begin{matrix} N \\ REP \end{matrix}} \right\} = \frac{2}{3}$

$P \rightarrow \frac{2}{3}[\frac{2}{3}] + \frac{1}{3}[\frac{2}{3}] = \frac{2}{3}$

<< no strictly profitable pure deviation.

>> no strictly profitable mixed deviation, either >>

$NE = \left[ \left( \frac{2}{3}, \frac{1}{3} \right), \left( \frac{1}{3}, \frac{2}{3} \right) \right]$

$\rightarrow$ 

$\frac{2}{3}$	$\frac{2}{3}$
$\frac{1}{3}$	$\frac{1}{3}$

<< payoffs are low because they fail to meet sometimes >>

$Prob(\text{meet}) = \frac{2}{3} \cdot \frac{1}{3} + \frac{1}{3} \cdot \frac{2}{3} = \frac{4}{9}$

<< meaning  $Prob(\text{not meet}) = \frac{5}{9}$ , over half the time! >>

<< Interpretations of mixing probabilities

1. People literally randomizing
2. Beliefs of others' actions (that make you indifferent between things you'd do)
3. ... "Proportions of Players" >>

taxpayer

		taxpayer		
		H	C	
Auditor	A	2, 0	4, -10	$p$
	N	4, 0	0, 4	$1-p$
		$q$	$1-q$	

<< No pure NE >>

Find (mixed) NE here  $\left[ \left( \frac{2}{7}, \frac{5}{7} \right), \left( \frac{2}{3}, \frac{1}{3} \right) \right]$

Aud  $A \rightarrow 2q + 4(1-q)$   
 $N \rightarrow 4q + 0(1-q)$

$\left. \vphantom{\begin{matrix} A \\ N \end{matrix}} \right\} 2q = 4(1-q)$ 

$q = \frac{2}{3}$

Tax  $H \rightarrow 0 =$   
 $C \rightarrow -10p + 4(1-p)$

$\left. \vphantom{\begin{matrix} H \\ C \end{matrix}} \right\} 4 = 14p$ 

$p = \frac{2}{7}$

So think of  $\frac{2}{3}$  as proportion of people being honest on their taxes

Policy Lets raise the fine to -20

		T		
		H	C	
Aud	A	2, 0	4, -20	p
	N	4, 0	0, 4	1-p
		q	1-q	

What happens to tax compliance  $q$ ?

$$\text{Aud } \left. \begin{array}{l} A \rightarrow 2q + 4(1-q) \\ N \rightarrow 4q + 0(1-q) \end{array} \right\} q = \frac{2}{3}$$

$$\text{T } \left. \begin{array}{l} H \rightarrow 0 \\ C \rightarrow -20p + 4(1-p) \end{array} \right\} \begin{array}{l} 24p = 4 \\ p = \frac{1}{6} < \frac{2}{7} \end{array}$$

« In equilibrium, rich will be audited more »  
(but will cheat with same [equilibrium] rate)

« To get higher compliance rate:

- Change payoffs to auditor
  - make it less costly to do an audit
  - give a bigger gain for catching a cheater
- or set audit rates higher, by Congress
  - but Congressmen are wealthy and may have a conflict of interest »

Lesson 1: Can interpret proportions of people playing

Lesson 2: Check only for pure deviations

Lesson 3: Row v. column payoffs + incentives

Next time: evolution...

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