

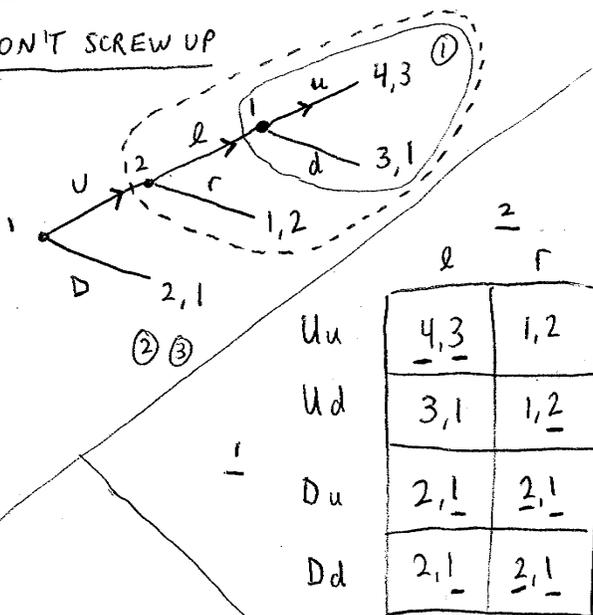
# Lecture 19 12 Nov 07

last time

- info sets : imperfect information
- strategies : instructions for each info set
- subgames : game within games
- subgame perfection : NE in every subgame

Today Examples

DON'T SCREW UP

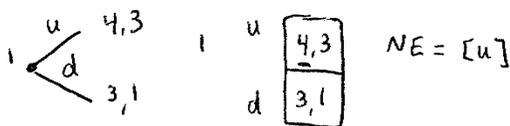


	l	r
Uu	<u>4,3</u>	1,2
Ud	3,1	<u>1,2</u>
Du	2, <u>1</u>	<u>2,1</u>
Dd	2, <u>1</u>	<u>2,1</u>

①	②	③
[Uu,e]	[Du,r]	[Dd,r]
BI	<del>BI</del>	<del>BI</del>

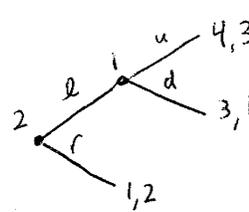
<<Which subgames are SP NE? >>

To find SPE



①	②	③
u	u	d
✓	✓	X

③ is eliminated because it induces play in this subgame that is not NE



← pure NE  
[u,e] [d,r]

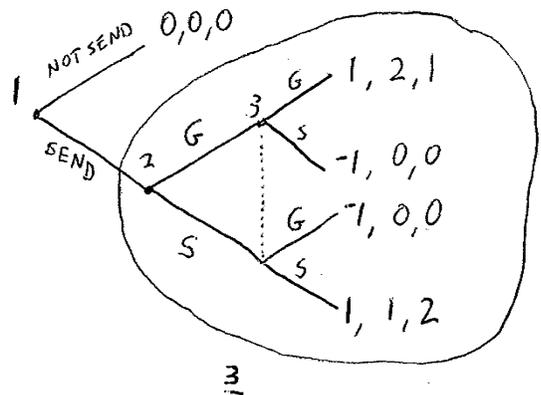
①	②	③
[u,e]	[u,r]	[d,r]
✓	X	✓

⇒ ② is eliminated since it induces non-NE play in this subgame

∴ The only SPE is ① [Uu,e]

NB This is the BI prediction.

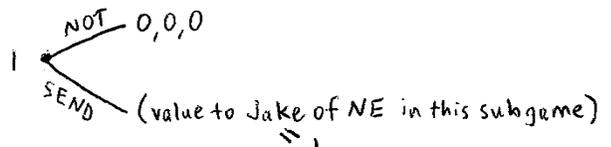
Matchmaker Game



	G	S
G	1, <u>2,1</u>	-1, 0, 0
S	-1, 0, 0	1, <u>1,2</u>
	1/3	2/3

pure NE  
(G,G) (S,S)

both yield a value of 1 for player 1



Open Yale courses

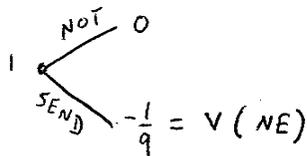
$$SPE = \left( \begin{matrix} (Send, s, s) \\ (Send, G, G) \end{matrix} \right) \}$$

In the subgame, there is a mixed NE

$$\left[ \left( \frac{2}{3}, \frac{1}{3} \right), \left( \frac{1}{3}, \frac{2}{3} \right) \right]$$

If Jake sends Dave and Mina  
then they meet with  $\frac{2}{9} + \frac{2}{9} = \frac{4}{9}$  probability  
and hence fail to meet with prob =  $\frac{5}{9}$

⇒ Value to Jake of this NE is  $\frac{4}{9}[1] + \frac{5}{9}[-1] = -\frac{1}{9}$



$$SPE = (NOT, mix, mix) \}$$

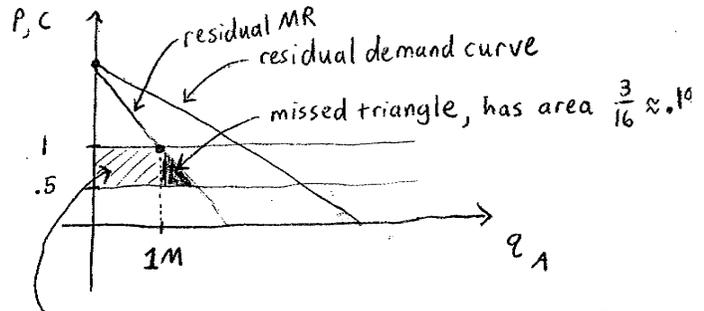
(1) Accountants Answer

produce 1M tons per year } save \$.5M a year  
save 50¢ per ton } in variable cost

Cost of machine : fixed cost of \$.7M

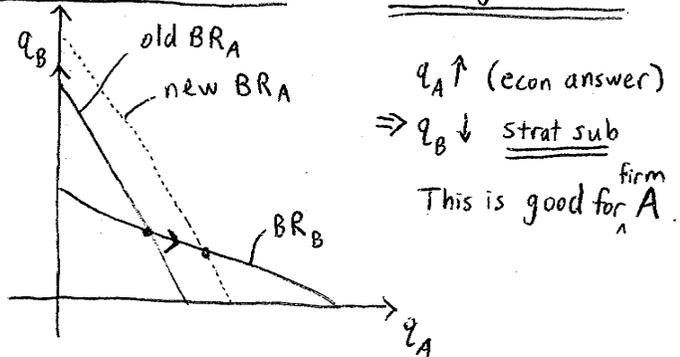
.5 < .7 ⇒ So **NOT RENT**

(2) Econ 115 Answer



accounting answer .5 x 1  
so  $.5 + .19 = .69 < .7$   
So **NOT RENT**

(3) Game Theory Answer aka the right answer



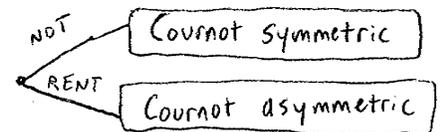
We could calculate the new NE  
subgame is BR-diagram above

<<do this at home>>

we get extra  $\$.31M + \$.69M = \$1M > \$.7M$

**RENT**

Lessons: 1) solve out lower subgames, roll back



2) strategic effect - don't forget them!  
tax code, curriculum design

Strategic Investment

2 firms Cournot millions of tons

$$P = 2 - \frac{1}{3} [q_A + q_B]$$

mc C = \$1 a ton

$$q^* = \frac{a-c}{3b} = \frac{2-1}{3 \cdot \frac{1}{3}} = 1^M \text{ each firm}$$

(1 million tons of fertilizer)

$$P^* = 2 - \frac{1}{3} [1+1] = \$1\frac{1}{3} \text{ per ton}$$

$$\text{profit} : \left[ \$1\frac{1}{3} - \$1 \right] 1^M = \$\frac{1}{3} M \text{ per firm}$$

new machine

- only works for A
- costs \$.7M per year
- it lowers A's costs to 50¢ a ton

**To Rent or not Rent?**

Open Yale courses